

University of South Wales Commercial Services Ltd

Over the last decade, USW Commercial Services Ltd has built an impressive portfolio of effective professional development delivery.

It is a key area of expertise for the University, and with reliable, trusted and valued facilitators, our history of successful delivery and reams of happy testimonials speak for themselves.

We're renowned for creating a collaborative, engaging, learning environment – we place emphasis on experiential learning, and active participation is a must.

We encourage reflection on real-life work issues, so that you can apply concepts in your organisation, and are more than happy to talk to you about implementing learning 'back in the office'.

Everything we do is with you in mind – and we're in it for the long haul with you. We understand that delegates join our programmes with personal and organisational goals, so we provide full support before, during and after the course to give you the best value from your investment.

We're passionate, approachable and customer-focused. We work with organisations and individuals that are going places – and we help them get there.

CIPS Centre of Excellence

The Chartered Institute of Purchasing and Supply (CIPS) qualifications are widely regarded as an international benchmark of excellence, enhancing standards of professionalism and performance throughout purchasing and supply.

Every organisation relies on buying things to run their business, and as a buyer you're in an extremely powerful position. You may be in the first stages of your career in procurement and supply, or you may already be working as a buyer. If you're serious about your future in the profession, the CIPS qualifications are essential to reach the highest levels.

Hays Recruitment found that when recruiting procurement professionals, 95% of vacancies in the public sector and 70% in the private sector asked for candidates who either had or were working towards MCIPS.

You'll also find that belonging to a professional institute brings long-term career advantages. According to independent research, individuals with professional qualifications and membership stand to gain £152,000 in additional earnings over the course of their professional life.

As a provider of the CIPS Professional Diploma programme, the University of South Wales is a UK Centre of Excellence.

The Centre of Excellence title is awarded following an annual rigorous and challenging auditing process. During our last report, we were commended for our 'very high standard of administration, teaching, results and learner feedback'.

We're proud of our reputation as the 'go-to' centre for CIPS delivery. We run the courses at our Treforest campus, or can alternatively deliver the qualifications in-house at your organisation for groups of up to 15 people.

If you would like more information on our procurement and supply qualifications, call: **0845 519 5504**, or email: uswcommercial@southwales.ac.uk.



Procurement & Supply

Diploma in Procurement & Supply

Overview

The Diploma in Procurement & Supply is a valuable management tool for those moving into junior and middle management procurement roles or those supervising the procurement function. It focuses on organisation procedures and processes including negotiation, planning, risk management and data analysis.

Who is it for?

The Diploma is ideal for those employed in a general, junior procurement role or those without formal qualifications in the field. You should have at least two A Levels or equivalent (as determined by CIPS). Also acceptable are CIPS Level 3 Certificates and/or any Level 3 qualifications that CIPS consider to be equivalent.

What will you learn?

You will complete the following five modules:

- Negotiating and Contracting in Procurement and Supply
- Sourcing in Procurement and Supply
- Contexts of Procurement and Supply
- Business Needs in Procurement and Supply
- Managing Contracts and Relationships in Procurement and Supply

Cost: £495 per module

Advanced Diploma in Procurement & Supply

Overview

The Advanced Diploma in Procurement and Supply provides senior buyers, contract and supply managers with the expertise to improve organisational procurement and to fulfil organisational objectives. It gives you the knowledge base to reduce cost, improve quality and timescales, manage the supply chain and deal with legal issues.

Who is it for?

The Advanced Diploma is aimed at those who have achieved the Diploma (or are exempt at that level) and are aiming for strategic career goals, or who intend to specialise in key areas. For exemption, qualifications with relevant content must be at Level 5 or above, or their equivalent as determined by CIPS, such as a degree from a recognised University.

What will you learn?

You will complete the following five modules:

- Category Management in Procurement and Supply
- Management in Procurement and Supply
- Managing Risks in Supply Chains
- Improving the Competitiveness of Supply Chains
- Sustainability in Supply Chains

Cost: £495 per module

Professional Diploma in Procurement & Supply

Overview

The Professional Diploma in Procurement & Supply is targeted at building strategic direction and advice in areas such as change management, stakeholder management and team leadership. On successful completion of the Diploma, Advanced Diploma and Professional Diploma, along with three years' experience in a position of responsibility in procurement and supply, you will be awarded MCIPS status.

Who is it for?

The Professional Diploma is for those who have achieved the Advanced Diploma award or are exempt. For exemption, qualifications with relevant content must be at Level 6 or above, or their equivalent as determined by CIPS. The modules must have been covered in the final year of an undergraduate programme in a recognised University or be at postgraduate level.

What will you learn?

You will complete the following five modules:

- Supply Chain Diligence
- Leadership in Procurement and Supply
- Programme and Project Management
- Corporate and Business Strategy
- Strategic Supply Chain Management.

Cost: £495 per module

